

Message Text

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ORIGIN EA-14

INFO OCT-01 DODE-00 EB-11 INR-10 NSAE-00 RSC-01 TRSE-00

AEC-11 CIAE-00 COME-00 ADP-00 CIEP-02 /050 R

DRAFTED BY EA/ ROC: JWMOYLE: BDS
4/27/73 EXT 23055
APPROVED BY EA/ ROC: MEMCDONNELL
EA/ RA - CAPT. WARREN

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R 272053 Z APR 73
FM SECSTATE WASHDC
TO AMEMBASSY TAIPEI

C O N F I D E N T I A L STATE 079841

E. O. 11652 GDS
TAGS: MILI, TW, BCOM
SUBJECT: ROC INTEREST IN DEFENSIVE ELECTRONICS SYSTEMS

1. DEPARTMENT HAS BEEN INFORMED BY REPRESENTATIVE OF FAIRCHILD CAMERA COMPANY THAT FAIRCHILD IS INTERESTED IN SELLING ECM EQUIPMENT AND ASSOCIATED ELECTRONIC SURVEILLANCE SYSTEM TO ROC. PARTICULAR ECM SYSTEM IS DESIGNATED: AN/ GLQ-3, AND IS LAND BASED. IT WOULD BE INSTALLED ON PESCADORES, ACCORDING TO FAIRCHILD REP. COST OF SYSTEM IF \$1.3 TO \$2 MILLION. ELECTRONIC SURVEILLANCE SYSTEM, TO BE USED IN ASSOCIATION WITH ECM SYSTEM, IS DESIGNATED: FAIRS. IT REPRESENTS SOPHISTICATED COMPUTERIZED SYSTEM WHICH AUTOMATICALLY SCANS ELECTRONIC ENVIRONMENT AND DETECTS NEW OR UNUSUAL SIGNALS. FAIRS COST WOULD COME TO \$6 MILLION.

3. FAIRCHILD REP STATES THAT, TO BEST OF HIS KNOWLEDGE, SALES WILL BE ON CASH BASIS. HE ADDS THAT COMPANY WILL NOT APPLY FOR EXPORT LICENSE UNTIL POLITICAL SUITABILITY OF SALE HAS BEEN REASONABLY ESTABLISHED.

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4. FAIRCHILD PROPOSAL IS ONE OF THREE PROPOSALS FOR SALE

OF DEFENSIVE ELECTRONICS SYSTEMS TO ROC TO COME TO
ATTENTION OF DEPARTMENT IN RECENT DAYS. HUGHES INTERNA-
TIONAL HAS EXPRESSED INTERESTS IN SELLING THE ROC
ELECTRONIC AND ELECTRO- OPTICAL COUNTERMEASURES EQUIPMENT AS
WELL AS DEFENSIVE MISSILE GUIDANCE SYSTEMS. GRUMMAN IS
OFFERING E-2 AIRBORNE EARLY WARNING SYSTEM. ALL SALES
WOULD APPARENTLY BE ON CASH BASIS. WOULD APPRECIATE
ANY INFORMATION OR COMMENT COUNTRY TEAM MAY HAVE ON ROC
INTEREST IN DEFENSIVE ELECTRONICS SYSTEMS, ESPECIALLY
ECM AND EARLY WARNING SYSTEMS.

ROGERS

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NMAFVVZCZ

*** Current Handling Restrictions *** n/a

*** Current Classification *** CONFIDENTIAL

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